

Pay Less Tax – Guaranteed

Get your largest business Expense under control with



“Tax Strategies for the Financial And Insurance Advisor”

Presented by: NAIFA - Mansfield

Friday, September 24, 2010, 12:00 PM – 2:00 pm

Highlights of the *Tax Reduction* Presentation: *Thousands of Dollars in NEW deductions ...* Our lively and entertaining professional speaker, **Kelly Clark**, will put thousands in new tax deductions on this year's tax return! This complimentary presentation is a content-rich preview of our nationally acclaimed tax strategies course.

What you will learn during this seminar:

- ▶ **Audit-Proofing** - Documentation tips that will save you time, all the time
- ▶ **Increase your income** – How to use the tax side of your business to **INCREASE** your spendable income... what it really costs us
- ▶ **NAIFA Members** can use this information and knowledge not only to increase their own income but to assist in generating income and premium dollars for their business and self-employed clients
- ▶ **Help Your Accountant** – How **you** can help your accountant work more effectively on your behalf - even if you are your own accountant!
- ▶ **Three MYTHS** – How to avoid the pitfalls that could cost you! **KEEP YOUR MONEY!**
- ▶ **Entertainment Strategies** – 2 remarkable entertainment deductions available to NAIFA Members that may surprise you which includes...
- ▶ **Double Many Entertainment Deductions** – How to safely transform entertainment deductions and make them 100% deductible
- ▶ **Car Strategies** - methods that produce **Thousands** in deductions.
- ▶ **Actual Expenses vs. IRS Method Mileage** – automobile deductions you do not want to lose. **PLUS!!! NEW first year auto depreciation deduction UPDATES!**
- ▶ **IRS Audit** - Reduce your chances – Red flags to avoid
- ▶ **Stimulus Package gives many self-employed REFUNDS – Learn how!**
- ▶ **Home Office Deduction** – Why *NAIFA members* may now safely qualify for this remarkable deduction and how it transforms personal commuting to deductible business miles
- ▶ *Learn how to turn your medical expenses into **tax-favored business expenses that are 100% deductible! This includes LONG TERM CARE!***

NAIFA-Mansfield Members: FREE

NAIFA Members (non-local): \$15.00/person

Non-NAIFA Members: \$20.00/person

RSVP: Donna Sheaffer, (419) 756-9747, reservations@naifamansfield.com