

NAIFA - Mansfield Board Meeting

March 14, 2008

Brown Derby Roadhouse – Mansfield, Ohio

Present: Andy Schoch, Alan Hendricks, Louise Goldsmith, Elie Harriett, Tracy Cartwright, Ed Klesack, Rex Linkenbach, Dave Stieber, Greg Boyce, Eric Parr, Michael Clouse.

The minutes were approved as amended, along with the treasurer's report.

Old Business:

Association Executive Details: There was an emergency board meeting held on February 15th to accept the resignation of Jan Day as president. The board approved. Steve Curry was presented as a new member for approval. The board approved.

Super CE: Alan stated the flyer was sent out to fewer counties; however it was sent out to all NAIFA members in the state via an email, through Nancy Waterhouse.

Website: Elie H. asked if the old domain name of maaifa.com should be kept for at least one year, until everyone is familiar with the new web site. The fee would be \$25.00 to transfer it and then an additional \$7.95 a year. The board approved to keep it for one more year. The boards minutes are now available on the website; along with a contact name and phone number.

New Business:

Committee Reports:

LUTC/Professional Development: Alan H. committee chair: Alan discussed the sales congress he attended and stated he would like to us sponsor one, also.

Membership: Andy S. & Alan H. committee chairs: Alan presented the applications and brochures that are available to prospect new members. He will pass them out at Super CE.

AIFAPAC: Scott A. committee chair: not present.

Public Relations/Community Chair: Tracy C. committee chair: nothing to report.

Programs: Andy S. committee chair: nothing to report.

Multi-Line: Michael C. committee chair: nothing to report.

YAT: Elie H. committee chair: Elie stated that the YAT event being held at the Renaissance had been moved from April 5th to May 31st. The show is at 7:30 and the meet and greet is prior to that. All that attend will also receive a ticket to the show.

AHIA: Ed K. committee chair: nothing to report.

Legislation: Eric P. Committee chair: nothing to report.

Field Practices/Ethics: Rex L. committee chair: nothing to report.

Open Discussion:

Alan H. discussed the LTC eight hour class that is required by September 1st for anyone who sells LTC and asked if we would want to hold a LTC partnership training class. The board decided on two different dates for the classes, May 6th and August 2nd. The class would be held in conjunction with Marty Puin and the profit would be \$30-50 a person. There would be no out of pocket expenses for the association. The board approved.

With no further business appearing, the meeting was adjourned.